



## **THE ROLE**

An exciting new role has arisen for a key member of our internal Sales team.

You will build close relationships with our customers by producing accurate quotes and being able to source solutions to meet their needs.

The internal sales engineer role is responsible for supporting the sales of our full product range, acting as a referral point to both customers and colleagues.

Working hours are Monday-Thursday 8.30am-5pm, Friday 8.30am-3pm.

We operate an Office/Home Based Hybrid system based in the West Midlands.

## **THE COMPANY**

Dayton Progress UK is a subsidiary of Dayton Progress Corporation and part of the Misumi Group. We are the world-wide industry leader and largest manufacturer of precision Press Tool components and accessories and a specialist in stamping solutions. We are a rapidly growing and forward-thinking business. Because of our exciting growth, we now have the need for an additional member to our team.

## **JOB DESCRIPTION**

- Assisting new and existing customers with product selection
- Prepare and follow up competitive sales quotations
- Process purchase orders
- Pro-active customer service
- Have a pleasant and friendly approach and build close relationships with customers.
- Occasional customer visits
- Supporting outside sales team

## **SKILLS**

- Customer Service Experience
- Engineering background (Press or Mould Industries preferable but not essential)
- Ability to read & interpret technical drawings.
- Computer Literate (Microsoft office packages including Outlook & Excel)
- Experience of 3D & 2D CAD (previous experience an advantage)
- Teamworking